

# DONNA F. ZARCONE

'79 (ACCOUNTING)

Donna F. Zarcone is founder of D.F. Zarcone & Associates LLC, a strategic advisory firm providing consulting at the executive and board level. Zarcone is an experienced chief executive and board director, with a proven record of rapidly growing and building companies, while consistently delivering outstanding bottom line results. She serves on the Boards of Directors for the Chamberlain Group, Inc., CIGNA Corporation and Jones Apparel Group, Inc., and the Board of Managers for Wrightwood Capital. Additionally, she is a frequent speaker at industry and corporate governance conferences.

As former President of Harley-Davidson Financial Services, Inc., Zarcone led the international company through transformational growth. In her 8 year tenure as President, managed loans grew from \$1.1 billion to over \$6 billion, market share grew from 20% to 50%, and annual operating income increased from \$20 million to over \$200 million. Zarcone joined the start-up finance subsidiary of Harley-Davidson, Inc. in 1994, serving four years as Vice President and Chief Financial Officer. Prior to Harley-Davidson, she served as Executive Vice President, CFO and Treasurer of Chrysler Systems Leasing, Inc., a computer technology leasing company. A certified public accountant, Zarcone began her career as an auditor and computer audit specialist with KPMG/Peat Marwick. She holds a MBA from the University of Chicago Booth School of Business.



Zarcone is actively engaged civically, serving on the boards of the Economic Club of Chicago; the National Association of Corporate Directors-Chicago Chapter; the Polsky Center for Entrepreneurship at the University of Chicago Booth School of Business, and the Hyde Park Angels. She is a member of the Commercial Club of Chicago, the Committee of 200, the Chicago Network, and the Young Presidents' Organization.



## COLLEGE OF BUSINESS HALL OF FAME

Celebrating the successes of our outstanding College of Business graduates and supporters is one of the most rewarding things we do at Illinois State University. Their commitment to excellence not only reflects their professional dedication and service to others, but their achievements also add value to our programs and the Illinois State brand for all of our graduates. It is with great pleasure that we honor these individuals.